

THE CALIFORNIA BUREAU OF REAL ESTATE APPRAISERS THE CALIFORNIA APPRAISER

| Take Another Look at Advisory Opinion 26 | 2 |
|---|----------|
| Did You Know? | 2 |
| Bureau of Real Estate Appraise Active Course Providers | ers 3 |
| When Using Standardized Forms, Could You Be Producir a Misleading Report? | ng 9 |
| Frequently Asked Questions | 10 |
| Licensing Statistics | 11 |
| Legal Corner | 12 |
| Enforcement Actions | 13 |
| Citations | 14 |
| Reminders: Failure to Timely Notify BREA Can Result in | |

BACK

Our Mission: Safeguard public trust by promoting professionalism in the real estate appraisal industry through licensing, education, and enforcement.

Message from the Bureau Chief

As of January 1, 2015, the Appraisal Qualifications Board (AQB) increased requirements for licensed trainees and supervisors Trainees and supervisors must now take a four-hour course on the responsibilities and requirements of each role The course must be completed by trainees before receiving their Trainee (AT) credential and by supervisors prior to beginning supervision The course applies only to those trainees and supervisors who began their affiliation after December 31, 2014

In addition to the course, all supervisors must now: (1) be licensed at the certified level for a minimum of three years with the Bureau of Real Estate Appraisers (Bureau) prior to being eligible to become a supervising appraiser, (2) be in good standing with the Bureau for a period of at least three years, and (3) not be subject to any disciplinary action within any jurisdiction within the last three years that affects the supervisor's legal eligibility to engage in appraisal practice Again, trainees and supervisors who can document their affiliation prior to January 1, 2015, are exempt from the increased requirements and may continue to follow the 2008 requirements

The course can be taken online and completion is easy to verify; however, the supervisor's eligibility may be difficult to verify Supervisors should insure they are qualified to supervise a trainee before acting as a supervisor The Bureau encourages trainees to ask all potential supervisors if they are qualified under the new requirements Additionally, trainees are encouraged to check the Bureau's online license look-up tool at www.brea.ca.gov This feature provides a license history so trainees can determine if a potential supervisor qualifies under the new requirements Difficulties may arise when a potential supervisor is licensed in another state, because each state may disclose information differently The Bureau encourages trainees to check the Appraisal Subcommittee's National Registry and contact other states where the potential supervisor is or was licensed to verify qualifications

Trainees should be looking for any restriction on a license that affects a supervisor's legal eligibility to engage in appraisal practice, unless it was successfully terminated more than three years ago (e g , restricted from appraising vacant land, performing nonresidential appraisal assignments, etc) Therefore, if a restriction on a certified appraiser's license ended two years ago, the appraiser cannot supervise for one more year

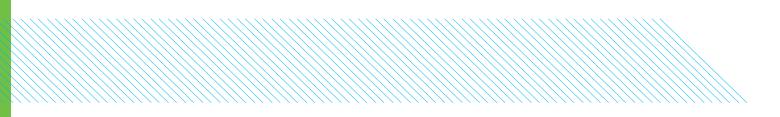
In an effort to assist trainees, the Bureau has developed an outreach program The Bureau is currently contacting licensed trainees to: (1) make sure they are aware of how to receive experience credit for their work, (2) make them aware of common deficiencies with respect to obtaining work experience, and (3) provide a contact person/phone number at the Bureau for questions Anyone is always welcome to contact the Bureau for information or assistance

FALL 2015

License Discipline

Take Another Look at Advisory Opinion 26

The Bureau of Real Estate Appraisers (Bureau) staff often get calls from appraisers who, after completing an assignment and transmitting the report to the client, have been asked to "change the name of the client," "change the name of the intended user," or both—usually to a third party that the appraiser wasn't made aware of when the assignment was accepted Without a time machine, the appraiser cannot turn in the report and then change who the client was for that report or whom it was intended for How should you handle these requests? Fortunately, Uniform Standards of Professional Appraisal Practice (USPAP) can help in this situation Specifically, Advisory Opinion 26 (AO-26) offers advice and a course of action for appraisers who are asked to "re-address" a report So take another look at **AO-26** and its **Relevant USPAP and Advisory References** for guidance in these types of proposed new assignments



Did You Know?

The graph below shows the 2015 California Appraisers Examination statistics from December 2014 through November 2015, as provided by Applied Measurement Professionals, Inc

2015 California Examination Statistics



| Bureau of Real Estate Appraisers Active Course Providers – November 30, 2015 | | | | | | | |
|--|--|---------------------|-------|-------|----------------|-----|------|
| Name | Address | City | State | Zip | Phone | CE* | BE** |
| COAA-Coalition of Arizona Appraisers | 1934 East Laguna Drive | Tempe | AZ | 85282 | (602) 824-8710 | Yes | |
| Affiliated Appraisers Workshop | 2239 Townsgate Road, Suite 100 | Westlake Village | CA | 91361 | (866) 944-8583 | Yes | |
| Allied Real Estate School | 22952 Alcalde Drive, Suite 150 | Laguna Hills | CA | 92653 | (800) 542-5543 | Yes | Yes |
| American River College | 4700 College Oak Drive | Sacramento | CA | 95841 | (916) 484-8363 | Yes | Yes |
| Appraiser Training | 203 Golden Hill Court | Roseville | CA | 95661 | (916) 783-9797 | Yes | |
| Axis Appraisal Management Solutions of California, Inc | 1101 Fifth Avenue, Suite 210 | San Rafael | CA | 94901 | (888) 806-2947 | Yes | |
| Bender Rosenthal, Inc | 4400 Auburn Boulevard, Suite 102 | Sacramento | CA | 95841 | (916) 978-4900 | Yes | |
| Brentwood Property Appraisal, Inc | 12100 Wilshire Boulevard, Suite 280 | Los Angeles | CA | 90025 | (310) 826-2600 | Yes | |
| Bruce J Ford | 3003 Whisper Creek Lane | Petaluma | CA | 94954 | (707) 732-6403 | Yes | |
| Bureau of Real Estate Appraisers (BREA) | 1102 Q Street, Suite 4100 | Sacramento | CA | 95811 | (916) 552-9000 | | |
| Butte College | 3536 Butte Campus Drive | Oroville | CA | 95965 | (530) 895-2353 | Yes | Yes |
| California Council of Land Trusts | 1029 J Street, Suite 120 | Sacramento | CA | 95814 | (916) 497-0272 | Yes | |
| California Polytechnic State University | 1 Grand Avenue | San Luis Obispo | CA | 93407 | (805) 756-6473 | Yes | Yes |
| California Probate Referees Association | P0 Box 2863 | Castro Valley | CA | 94546 | (510) 886-5987 | Yes | |
| Debra Little | 100 Perseverance Mine Road | Nevada City | CA | 95959 | (530) 320-2107 | Yes | |

* Continuing Education

** Basic Education

| Name | Address | City | State | Zip | Phone | CE* | BE** |
|---|--|---------------------|-------|-------|----------------|-----|------|
| Dynasty School | 2372 South Hacienda Boulevard | Hacienda Heights | CA | 91745 | (800) 888-8827 | Yes | Yes |
| Eliott Schultz Appraisal Service | 37472 Oxford Drive | Palmdale | CA | 93550 | (661) 947-7420 | Yes | |
| Fresno, California State University | 5241 North Maple Avenue | Fresno | CA | 93740 | (209) 278-4240 | Yes | |
| Glendale Community College | 1500 North Verdugo Road | Glendale | CA | 91208 | (818) 240-1000 | Yes | Yes |
| International Right of Way Association | 19750 South Vermont Avenue, Suite 220 | Torrance | CA | 90502 | (310) 538-0233 | Yes | Yes |
| Ken Hunsinger | 2244 Loma Vista Drive | Sacramento | CA | 95825 | (916) 482-1110 | Yes | |
| Larry Tack | 1633 Los Gatos Way | Salinas | CA | 93906 | (831) 449-0212 | Yes | |
| Lea Associates, Inc | 1635 Pontius Avenue | Los Angeles | CA | 90025 | (310) 477-6595 | Yes | Yes |
| LIA Insurance Administrators, Inc | 1600 Anacapa Street | Santa Barbara | CA | 93101 | (949) 612-8631 | Yes | |
| Los Angeles City College | 855 North Vermont Avenue | Los Angeles | CA | 90029 | (323) 953-4000 | Yes | Yes |
| Los Angeles Valley College | 5800 Fulton Avenue | Van Nuys | CA | 91401 | (818) 947-2395 | Yes | Yes |
| Marin, College of | 835 College Avenue | Kentfield | CA | 94904 | (415) 461-0325 | Yes | Yes |
| Mira Costa College | 1 Barnard Drive | Oceanside | CA | 92056 | (760) 795-6824 | Yes | Yes |
| Mount San Antonio Community College | 1100 North Grand Avenue | Walnut | CA | 91789 | (909) 274-6428 | Yes | Yes |

* Continuing Education

** Basic Education

| Name | Address | City | State | Zip | Phone | CE* | BE** |
|------------------------------------|---|-------------------|-------|-------|----------------|-----|------|
| Mount San Jacinto College | 1499 North State Street | San Jacinto | CA | 92583 | (909) 672-6752 | Yes | Yes |
| Noble Fields School of Real Estate | 870 Market Street, Suite 623 | San Francisco | CA | 94102 | (415) 956-6169 | Yes | Yes |
| Nossaman LLP | 18101 Von Karman Avenue, Suite 1800 | Irvine | CA | 92612 | (949) 477-7651 | | |
| Palomar Community College | 1140 West Mission Road | San Marcos | CA | 92069 | (760) 744-1150 | Yes | Yes |
| Real Estate Appraisers Association | PO Box 661706 | Sacramento | CA | 95866 | (916) 988-9442 | Yes | |
| Real Estate Media, Inc | 811 West 7th Street, Suite 1130 | Los Angeles | CA | 90017 | (213) 430-0308 | Yes | |
| Real Estate Trainers, Inc | 2170 South Towne Center Place, Suite 105 | Anaheim | CA | 92806 | (714) 972-2211 | Yes | Yes |
| Saddleback College Courses | 28000 Marguerite Parkway | Mission Viejo | CA | 92692 | (714) 582-4646 | Yes | Yes |
| Santa Rosa Junior College | 1501 Mendocino Avenue | Santa Rosa | CA | 95401 | (707) 527-4435 | Yes | Yes |
| Santiago Canyon College | 8045 East Chapman Avenue | Orange | CA | 92869 | (714) 628-4883 | Yes | Yes |
| Southland Educational Services | 1301 Montevideo Drive | Placentia | CA | 92870 | (714) 961-8973 | Yes | Yes |
| Stewart Heller | 21 York Drive | Piedmont | CA | 94611 | (510) 816-2974 | Yes | |
| The Appraisal School, Inc | 6279-D Variel Avenue | Woodland Hills | CA | 91367 | (818) 715-0953 | Yes | Yes |
| The Norris Group | 1845 Chicago Avenue, Suite C | Riverside | CA | 92507 | (951) 780-5856 | Yes | |

* Continuing Education

** Basic Education

| Name | Address | City | State | Zip | Phone | CE* | BE** |
|--|---|----------------------|-------|-------|----------------|-----|------|
| Trimavin, LLC | 1851 1st Street, 7th Floor | Santa Ana | CA | 92705 | (714) 437-3638 | Yes | Yes |
| UC Berkeley, Fisher Center for Real Estate & Urban Economics | F602 Haas School of Business, MC 6105 | Berkeley | CA | 94720 | (510) 643-6110 | Yes | |
| UC Davis Extension | 1333 Research Park Drive | Davis | CA | 95618 | (530) 754-8508 | | |
| Valuadora | PO Box 1449 | San Jacinto | CA | 92581 | (909) 228-8323 | Yes | Yes |
| Valuemetrics, Inc | 3133 Hawk Street | San Diego | CA | 92103 | (619) 297-6816 | Yes | |
| West Los Angeles College | 9000 Overland Avenue | Culver City | CA | 90230 | (310) 849-5415 | Yes | Yes |
| American Society of Farm Managers and Rural Appraisers | 950 South Cherry Street, Suite 508 | Denver | CO | 80246 | (303) 758-3513 | Yes | Yes |
| CLE International | 7995 East Prentice Avenue, Suite 200 | Greenwood Village | CO | 80111 | (303) 377-6600 | | |
| Van Education Center | 5345 Arapahoe Avenue, Suite 7 | Boulder | CO | 80301 | (303) 245-0258 | Yes | Yes |
| US Department of Housing & Urban Development | 451 7th Street SW | Washington | DC | 20410 | (202) 708-4308 | Yes | |
| a la mode technologies, Inc | 2210 Vanderbilt Beach Road, Suite 1205 | Naples | FL | 34109 | (800) 900-4345 | Yes | |
| Career Web School | 3100 Cumberland Boulevard, Suite 1450 | Atlanta | GA | 30339 | (800) 532-7649 | Yes | Yes |
| Appraisal Institute | 200 West Madison, Suite 1500 | Chicago | IL | 60606 | (312) 335-4100 | Yes | Yes |
| CCIM Institute, Experts in Commercial Investment Real Estate | 430 North Michigan Avenue, Suite 800 | Chicago | IL | 60611 | (312) 321-4504 | Yes | |

* Continuing Education

** Basic Education

| Name | Address | City | State | Zip | Phone | CE* | BE** |
|--|---|-------------|-------|-------|----------------|-----|------|
| National Association of Independent Fee Appraisers (NAIFA) | 330 North Wabash Avenue, Suite 2000 | Chicago | IL | 60611 | (312) 321-6830 | Yes | |
| The Counselors of Real Estate | 430 North Michigan Avenue, 6th Floor | Chicago | IL | 60611 | (312) 329-8422 | | |
| Allterra Consulting Group, LLC | 801 North Salisbury Boulevard, Suite 201 | Salisbury | MD | 21801 | (513) 490-0226 | Yes | |
| Northern Michigan University | 1401 Presque Isle Avenue | Marquette | MI | 49855 | (906) 227-2200 | Yes | |
| Appraisal University | 155 Fleet Street | Portsmouth | NH | 03801 | (603) 570-4812 | Yes | |
| Brunson-Jiu, LLC | 8670 West Cheyenne Avenue, Suite 120 | Las Vegas | NV | 89129 | (702) 214-5990 | Yes | |
| RICS Americas | 60 East 42nd Street, Suite 2810 | New York | NY | 10165 | (202) 602-1455 | Yes | |
| Dwellworks Residential Services, LLC | 1317 Euclid Avenue, 2nd Floor | Cleveland | ОН | 44115 | (216) 682-4200 | Yes | |
| Hondros College | 4140 Executive Parkway | Westerville | ОН | 43230 | (614) 508-7224 | Yes | Yes |
| Earth Advantage, Inc | 623 SW Oak Street, Suite 300 | Portland | OR | 97205 | (503) 968-7160 | Yes | |
| McKissock Data Systems | 218 Liberty Street | Warren | PA | 16365 | (800) 328-2008 | Yes | Yes |
| ServiceLink, A Black Knight Company | 1400 Cherrington Parkway | Coraopolis | PA | 15108 | (412) 776-1891 | | |
| Appraisal Seminars | 9500 Moss Haven Drive | Dallas | ТХ | 75231 | (214) 500-4742 | Yes | |
| International Society of Business Appraisers | 1333 West McDermott Drive, Suite 150 | Allen | ТХ | 75013 | (972) 573-0063 | | |

* Continuing Education

** Basic Education

continued on next page

THE CALIFORNIA APPRAISER 7

| Name | Address | City | State | Zip | Phone | CE* | BE** |
|--|--|---------------|-------|-------|----------------|-----|------|
| The Columbia Institute | 8546 Broadway, Suite 165 | San Antonio | ТΧ | 78217 | (800) 766-1936 | Yes | |
| American Society of Appraisers (ASA) | 11107 Sunset Hills Road | Reston | VA | 20190 | (703) 733-2114 | Yes | |
| American Continuing Education Institute: dba: Calypso Continuing Education | 28 North Main Street | Randolph | VT | 05060 | (802) 728-4015 | Yes | |
| HomeStreet Bank | 2000 Two Union Square, 601 Union Street | Seattle | WA | 98101 | (206) 743-2345 | Yes | |
| National Housing & Rehabilitation Association | 1400 16th Street NW, Suite 420 | Washington | WA | 20036 | (202) 939-1778 | | |
| SEEC LLC | 14544 Regal Lane SE | Yelm | WA | 98576 | (360) 894-6817 | Yes | |
| The Hagar Institute | 7433 SE 27th Street | Mercer Island | WA | 98040 | (206) 236-0787 | Yes | |

* Continuing Education ** Basic Education



When Using Standardized Forms, Could You Be Producing a Misleading Report?

The majority of residential real estate appraisers are familiar with standardized Fannie Mae and Freddie Mac appraisal report forms However, often residential appraisers fail to understand that each form was uniquely designed for the reporting of a specific property type

Fannie Mae and Freddie Mac designed the forms in this way to assist in underwriting "conforming" loan products More importantly, these forms were designed for a specific intended use, which is documented on the preprinted report form language

Residential appraisers are advised to determine if the requested form reporting option will result in credible results The appraiser can determine this by:

- » Reading the standardized report form language,
- » Reading the most up-to-date Selling Guide currently available at: https://www.fanniemae.com/content/guide/ selling/index.html, and
- » Identifying assignment conditions

For example, if a client has requested Uniform Appraisal Dataset (UAD) as an assignment condition, be aware that many fields cannot be customized to reflect the specific property being appraised Moreover, augmenting a standardized form that was not designed for reporting the property type being appraised can result in a misleading appraisal Reporting information in an effort to meet an assignment condition is still misleading regardless of any addendum language added to the report

Additionally, standardized report forms transmitted in Extensible Markup Language (XML) format focus on the form's uniform fields, not on specific addendum language added by the appraiser

To illustrate this point, the Uniform Residential Appraisal Report form (Fannie Mae form 1004/Freddie Mac form 70) was designed to report an appraisal of a one-unit property or a one-unit property with an accessory unit The report form was not designed to report an appraisal of a manufactured home or a unit in a condominium or cooperative project The improvement section of this report form includes two standardized checkboxes as an option for reporting the number of units located on the subject site The only fields available to choose from are either one-unit or one-unit with an accessory unit There is no option available for the appraiser to report within this standardized section of the form any property improvements that include more units

Therefore, if the property being appraised is not either a oneunit or one-unit with an accessory unit, the improvements cannot be adequately described via the standardized checkboxes available of the Fannie Mae report form If an appraiser checks a box indicating that the improvements are a one-unit property, but then explains within the addendum that there are more units, the appraiser has knowingly delivered an appraisal report that this misleading

It is the appraiser's responsibility to determine if the scope of work and assignment conditions will produce credible assignment results that are not misleading Therefore, if your client orders an appraisal requesting a form not designed for the subject property type (an assignment condition), you must either amend the assignment request in consultation with your client or withdraw from the assignment Appraisers are advised to reference Advisory Opinion 23, *Identifying the Relevant Characteristics of the Subject Property of Real Property Appraisal Assignment*, and Advisory Opinion 19, *Unacceptable Assignment Conditions in Real Property Appraisal Assignments*



Frequently Asked Questions

Q: I have three supervisors, each of whom works in his/her own practice. Can I log all my assignments on one log in date order?

A: No, you must have a separate log for each supervisor, which is signed and certified by them

Q: What constitutes a "complex" assignment?

A: This is a report in which the scope of work had to be expanded to address some unusual property or ownership attribute Examples of "complex" are:

- » A unit in a community land trust might provide an example involving ownership type
- A house abutting an auto body shop might be an example of an external complication that might have a negative effect on value

 A property in which you have to pass through the kitchen to get to the only bathroom would reflect a complication in functional utility

These are the kinds of properties that help the Bureau of Real Estate Appraisers (BREA) decide whether a residential (AL) upgrading to a certified residential (AR) can handle the more demanding assignments

Q: How many hours should it take a trainee to complete a single-family report?

A: As long as it actually took At the beginning of training, it might take a trainee three times as long to produce a report; at the end of your training, it might be the same as the time it takes your supervisor to finish one on his or her own

Note: You can't count travel time BREA might require an explanation for log time entries that appear too long or short

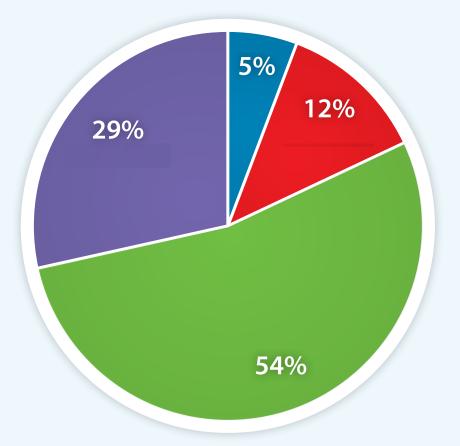


Licensing Statistics

The chart below shows the majority of California's appraisers (54 percent) are certified residential

BREA Licensing Statistics as of October 15, 2015 11,189 Active Licensees

- Trainee
- Residential
- Certified Residential
- Certified General



Our Vision: Empowering real estate appraisal excellence.

Legal Corner

Attention active and former military members, you and certain members of your family may be entitled to waivers and expedited licensing services Below is a list of those who qualify:

- » Current and former military members. The applications of all current and former military members are expedited In order to receive this benefit, the current or former military member needs to check the box at the top of all applications stating they are current or former military The Bureau of Real Estate Appraisers (Bureau) will require proof of military service to expedite the application
- » Those married to, in a domestic partnership, or other legal union with an active duty member of the military stationed in California. Those in legal unions with military members may need to relocate to California when the service member is relocated to California This can create problems when the family member is licensed in one state and is relocating to California where they do not have a license In order to assist during this transition, the Bureau will expedite the family member's application as long as the family member can prove they are in a legal union with an active duty military

member stationed in California and the family member has an appraiser's license in another state

» Licensees who are active duty members of the United States Armed Forces or the California National Guard. These licensees are entitled to have their renewal fee and continuing education requirements waived for the period during which they are on active military duty The licensee cannot provide appraisal services during the time they are on active military duty unless the licensee requests a military active license However, even with a military license, the licensee cannot work privately while on active military duty There are two important deadlines all active duty licensees must remember when their renewal fee and continuing education requirements are being waived The first is the licensee must notify the Bureau within 60 days of their date of discharge The second is the licensee must meet all necessary renewal requirements within six months from the licensee's date of discharge This means the licensee must complete the prorated share of continuing education, if any, and submit their renewal application within six months of their date of discharge



Enforcement Actions

Enforcement actions are based on the totality of the circumstances and the merits of each matter on a case-by-case basis, including the nature and severity of the offenses involved, prior disciplinary actions (if any), and circumstances that support a finding that the offender has been rehabilitated Violation descriptions may be partial and summarized due to space limitations. For these reasons, cases may appear similar on the face yet warrant different sanctions

For a description of the criteria followed by Bureau of Real Estate Appraisers (BREA) in enforcement matters, refer to Title 10, Article 12 (commencing with section 3721) of the California Code of Regulations Additional information on the individual actions is also available on the BREA website, **www.brea.ca.gov**

| Published Disciplinary Actions | | | | | | | |
|--------------------------------|-------------|---------------|--------------------|---|--|--|--|
| Licensee | License No. | Business City | Order Effective | Outcome | | | |
| McCarty, Carlee | AR009518 | San Rafael | 9/4/15 | Probation, Additional Education, Monetary Fine, Restricted License | | | |
| Singh, Shorat | AL030324 | Brisbane | 9/4/15 | Voluntary Surrender | | | |
| Dozier, Raymond | AG004590 | Palm Desert | 7/22/15 | Revocation | | | |
| Sullivan, Steven | AG004709 | Long Beach | 6/18/15 | Voluntary Surrender | | | |
| Lowman, Tyler | AR022804 | Del Mar | 9/15/15 | Suspension, Probation, Monetary Fine | | | |
| Bellerose, Kimberly | AL026946 | Beaumont | 10/28/15 | Probation, Monetary Fine | | | |
| Kelly, Gavin | AL040977 | Mountain View | 10/16/15 | Probation | | | |
| Quary, Joel | AR038873 | Los Angeles | 7/3/15 | Revocation | | | |
| May, Frank | AG002051 | Santa Cruz | 10/28/15 | Probation, Additional Education, Monetary Fine | | | |
| Kim, Jimmy | AR032083 | Los Angeles | 10/9/15 | Suspension, Probation, Monetary Fine | | | |
| Diaz, Norberto | AT037640 | Sacramento | 5/7/15 | Probation, Monetary Fine, Additional Education | | | |
| Salamah, Abdel | AR027786 | Moreno Valley | 11/2/5 | Probation, Monetary Fine, Additional Education, Restricted License | | | |
| Pollock, Sharon | AR033109 | Santa Monica | 11/2/15 | Probation, Monetary Fine, Additional Education, Restricted License | | | |
| Vaterlaus, Kimberly | AG044276 | Sacramento | 11/23/15 | Suspension, Probation, Monetary Fine, Additional Education | | | |

Citations

The following disciplinary actions are examples of citations issued in May 2015 through October 2015

| Licensee | Fine | Violation |
|--------------------------------------|---|---|
| Certified Residential Licensee | \$1,500 fine, 15 hours USPAP | Violations of USPAP Standards 1 and 2: Respondent failed to disclose the appraisal report was prepared and performed by an expired licensee who was the owner of the subject property |
| Residential Licensee | \$2,000 fine | Violations of Standards 1 and 2, Scope of Work Rule, Conduct section of the Ethics Rule, Competency Rule: Failed to describe an adjacent commercial use, failed to consistently state the room count and square footage of the subject units, failed to identify the property was subject to rent control, failed to have access to data needed to produce credible assignment results, failed to verify and report relevant details regarding comparable sales, failed to analyze comparable sales data and reconcile data indicators, failed to produce a credible Cost Approach, failed to report accurate rental data, failed to produce an income approach that was credible, and failed to provide a meaningful reconciliation of the three approaches to value used |
| Residential Licensee | \$2,000 fine, 15 hours USPAP | Violations of USPAP Standards 1 and 2: Respondent failed to appropriately discuss and analyze the relevant characteristics of the comparable sales in multiple reports, failed to disclose professional appraisal assistance provided while utilizing subject photographs from another appraiser's report in multiple reports, and failed to disclose he had used MLS photographs of the comparable sales while cropping off the MLS trademarks |
| Certified General Licensee | \$1,000 fine | Violations of USPAP Standards 1 and 2, and Record Keeping: Respondent failed to adequately analyze the available comparable sales data, and failed to maintain the final version of the appraisal report |
| Certified General Licensee | \$1,000 fine, and a 15-hour (minimum) Uniform Appraisal Standards for Federal Land Acquisitions (aka, "Yellow Book") course | Violations of USPAP Standards 1 and 2, and the Record Keeping Rule: Inaccurate description of subject hazard zone and access; failed to analyze the current subject listing history and agreement for sale; failed to gather comparable rental, operating expense, or occupancy data in the income approach; aggregation of subject components without support in violation of the "unit rule"; failed to comply with assignment conditions due to lack of compliance with the requirements of the "Yellow Book" resulting in an appraisal that was not credible and a report that was misleading |
| Certified Residential Licensee | 15 hours Residential Appraiser Site Valuation and Cost Approach, and 15 hours Residential Report Writing and Case Studies | Violations of USPAP Standards 1 and 2, Record Keeping Rule, and Competency Rule: Failed to retain copies of all reports delivered to the client, used a mortgage form for an assignment not mortgage related, failed to sufficiently describe substantial necessary repairs, used an unsupported \$200,000 cost estimate as the basis for across-the-board condition adjustments in the Sales Comparison Approach, reported an incorrect subject zoning classification and conformity to minimum lot size |

Citations continued from page 14

| Licensee | Fine | Violation |
|--------------------------------------|--|---|
| Certified Residential Licensee | \$1,500 fine, 15 hours USPAP | Violations of USPAP Standard 2, Scope of Work Rule, and Conduct Section of Ethics Rule: Falsely certified he had performed a complete visual inspection of the interior and exterior of the subject when he had not |
| Certified Residential Licensee | \$1,500 fine, 15 hours USPAP | Violations of Standards 1 and 2, Scope of Work Rule, the Conduct section of the Ethics Rule, Competency Rule: Failed to accurately or adequately describe subject improvements, failed to accurately or adequately describe market conditions affecting the subject, failed to utilize credible data sources for relevant subject characteristics, failed to report prior services, substantial error of omission/commission, insufficient information for intended users, misleading appraisal |
| Certified Residential Licensee | 30 hours Residential Sales Comparison and Income Approaches, and 15 hours Residential Market Analysis and Highest and Best Use | Violations of USPAP Standards 1 and 2, and the Scope of Work Rule: Reported that an interior inspection was and was not conducted, did not identify relevant subject property characteristics, improperly appraised an SFR using the FNMA 1025 small income property report based on client conditions, developed an appraisal that was not credible and reported it in a misleading manner |
| Certified General Licensee | 15 hours USPAP | Violations of USPAP Standard 3, Scope of Work Rule, Record Keeping Rule, California Business and Professions Code 11319 and Code of Regulations 3701: Completed an oral appraisal review report(s) while testifying at an administrative hearing, tried to avoid minimum requirements of a review appraisal report by calling actions a "critique" and not a review, failed to complete the scope of work necessary including performing the research and analysis that are necessary to develop credible assignments results Also, failed to prepare and sign an Appraiser's Certification Statement |



Reminders: Failure to Timely Notify BREA Can Result in License Discipline

1 Notify the Bureau of Real Estate Appraisers (BREA) of any changes to your contact information California Code of Regulations section 3527 requires written notification to BREA within 10 days of any change to:

(1) Name;

(2) Residence or business phone number; or

(3) Residence, business, or mailing address

Use the *Change Notification and Miscellaneous Requests* form (REA 3011) available on our website, **www.brea.ca.gov**; click on "Forms" Submit by mail the completed and signed form, the required fee, and any necessary documentation to:

Bureau of Real Estate Appraisers Attention: Licensing 1102 Q Street, Suite 4100 Sacramento, CA 95811

Note: Although not a requirement, you can also use form REA 3011 to provide or update your e-mail address, which will allow BREA to send you newsletters and other important information.

- 2 Notify BREA of any convictions, felony charges, or other license discipline Business and Professions Code section 11318 requires all licensees, applicants, and course providers report to BREA in writing within 30 days any of the following:
 - (1) Felony charges;
 - (2) Misdemeanor or felony convictions (including pleas); or
 - (3) The cancellation, revocation, or suspension of a license, other authority to practice, or refusal to renew a license or other authority to practice as an occupational or professional license or course provider, by any other regulatory entity

Written notice of a conviction, felony charge, or other license discipline can be provided with a handwritten or typed letter sent to BREA at the mailing address above

If you have questions about these notification requirements, contact BREA at (916) 552-9000





Department of Consumer Affairs Bureau of Real Estate Appraisers 1102 Q Street, Suite 4100 Sacramento, CA 95811 (916) 552-9000

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